



Dear Reseller:

We'd like to take the time to discuss the coming release (April. 15th, 2009) of the ScanTool version 7.2. The primary purpose of the 7.2 is to introduce the enhanced Mercedes expansion, updated enhanced Porsche expansion to include live data and bi-directional controls, enhanced Audi/VW expansion, and updated BMW/. We know it was a little late, but it will be well worth it. The coverage for each will be competitive against the aftermarket leaders or overtake and raise the bar considerably in some cases.

First we'd like to discuss the new enhanced Mercedes and Audi/VW expansions. Both expansions will be available April 15th, 2009 and will sell for 229.95 USD MSRP. Additionally, both will require the new ProLine hardware interface. This new hardware (labeled the ProLine Interface) is the future hardware interface for all the enhanced expansions. The new enhanced BMW expansion requires this new ProLine hardware interface as well and the older enhanced BMW support is being ported to it as well. The enhanced Porsche expansion has been completely ported to the new hardware as of the April 15th release. The existing Porsche and BMW customers can continue to use the older OBD-II interface with future software versions; however, since all the new coverage requires the new hardware, no new coverage will come. Also, the purpose of the new hardware is to both eliminate the 16pin to 16pin adaptor pigtails and to allow for electrical interfaces for the newer vehicle controllers.

The new enhanced Mercedes expansion will provide 98MY (DAS3) - 08MY support. Our Mercedes will include live data and bi-directional control coverage for an unprecedented 200+ controllers. Mercedes will come with a new 38pin adaptor pigtail for all DAS3-based vehicles. Like BMW, if the vehicle has support for both the D16pin interface and the 38pin, the latter will be used to access all the systems on the vehicle if it is available.

The new enhanced Audi/VW expansion will provide 96MY – 08MY support. The coverage will include Soft Coding, Long Coding, adaptations, Network Test, and Output Tests, etc. The first release will not only be competitive, but in some case our sensor description support is unmatched by *any* competitor. What's more, we won't have limitations on how many sensors you can view or how many can have descriptive names for.

The updated enhanced Porsche expansion will provide live data and bi-directional controls for 60+ systems. The most coverage of any tool in the aftermarket. Also, we now add support for the 993 911 model. Finally, the new Porsche expansion will no longer require the adaptor pigtail that was previously provided with this enhanced expansion.

The updated enhanced BMW expansion will provide the missing E6X and E9X model support through the 07MY. Coverage will include the live data and bi-directional controls for as many as 40+ new systems. What's more, the final port to the ProLine hardware interface will then eliminate any need for the 2001+ 16pin to 16pin adaptor pigtail.

The new ProLine hardware will be available as upgrade item for existing customers for 199.95 USD MSRP (AC12). This will require the existing AE Enhanced Interface to be returned and the ProLine board to be programmed and inserted into existing shell. Since the ProLine hardware interface can be used as a full OBD-II scan tool (ST06), we are selling it as a kit for 249.95 USD MSRP as well. Which should a customer buy? For generic OBD-II it doesn't matter. It will only matter for enhanced options. This now allows us to sell options like Chrysler, GM, Subaru, Mitsubishi, Mercedes, Audi/VW without purchasing the ST05 scan tool and then still getting a second piece of hardware for the enhanced expansion. Now the ProLine and OBD-II hardware interfaces will both be able to run the security for the application as they will both contain the same hardware ID.

In closing, we have now completed our goal of manufacturers to support. Our new goal is to finalize porting all the enhanced expansions to the new ProLine hardware so we can also complete our system coverage. This process of porting to the new hardware will take till through this fall. Once completed, we will only have one piece of hardware and two adaptor pigtails (Mercedes 38pin and BMW 20pin). The complexity of selling and supporting the product will have dropped dramatically. Finally, with this hardware, we will have the electrical interface support we need to complete our system coverage.

Thank you for your time.

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